

33. OTHER COSTS

The breakdown of this item is as follows

(in thousands of euro)

	2013	2012
Selling costs	293,627	274,928
Purchases of goods for resale	302,857	381,326
Fluids and power	235,476	228,468
Advertising	200,189	196,208
Professional advice	47,197	54,252
Maintenance	66,223	64,767
Warehouse operating costs	44,908	46,485
Leases, rental and lease instalments	101,619	91,103
Outsourcing	36,276	25,350
Travel expenses	47,852	49,252
IT expenses	27,060	26,156
Compensation of key managers	7,724	6,255
Other provisions	32,542	13,352
Duty stamps, duties and local taxes	37,263	35,876
Canteen	18,047	14,014
Bad debts	6,250	8,129
Insurance	29,579	27,149
Cleaning expenses	19,533	17,756
Waste disposal	23,295	26,286
Security expenses	12,286	12,234
Telephone expenses	11,109	11,556
Other	226,639	180,769
	1,827,550	1,791,671

It includes euro 2,716 thousand qualified as non-recurring events (0.1% of the total) related to the real estate gains realised in Brazil.